

ESSEX SAVERS net CREDIT UNION				Appendix 2		
Projected Financial Results						
	Start-Up	Year 1	Year 2	Year 3	Year 4	Year 5
Year End Membership	250	750	2,250	4,500	5,625	7,031
Total Year End Shares	10,417	375,000	915,000	2,027,400	3,466,568	5,328,490
Average Total Shares		250,000	610,000	1,520,550	3,119,911	4,795,641
Average Total Assets		348,353	691,311	1,619,902	3,343,982	5,020,571
Average Non-earning Assets		98,353	61,130	25,027	7,438	8,254
Average Loans to Members		175,000	488,000	1,368,495	2,807,920	4,316,077
Average Provision for Uncollected Loans		161	1,319	3,383	6,486	10,356
Average Net Performing Loans to Members (i.e. average loans less average uncollected)		174,839	486,681	1,365,112	2,801,434	4,305,721
Average Provision for Bad Debts		2,625	9,945	25,567	49,446	79,156
Average Cash/Investments		77,786	153,445	255,330	584,557	785,751
Operating Budget						
	Start-Up	Year 1	Year 2	Year 3	Year 4	Year 5
Earnings on Net Performing Loans to Members	-	22,170	61,711	173,096	355,222	545,965
Gross Earnings on Cash/Investments	-	3,111	6,905	11,490	29,228	39,288
Less Corporation Tax	- -	778	- 1,726	- 2,872	- 7,307	- 9,822
Net Earnings on Loans & Investments	-	24,503	70,342	187,459	391,757	595,075
Fee Income from Members	-	-	-	-	-	-
New Member Joining Fees	750	2,250	4,500	6,750	3,375	4,219
Capital grant - amortised	-	39,341	39,341	39,341	-	-
Revenue Expenditure Grant Funding	-	125,000	160,000	210,000	-	-
Total Income	750	191,095	274,184	443,550	395,132	599,294
Less Operating Expenses	- -	124,882	- 158,106	- 208,122	- 291,190	- 378,848
Less Depreciation Costs	- -	39,341	- 41,460	- 43,638	- 7,407	- 7,788
Less Cost of Borrowed Funds	-	-	-	-	-	-
Less Provisions	- -	5,965	- 11,385	- 26,825	- 34,407	- 46,583
Net Profit	750	20,906	63,234	164,964	62,128	166,074
Transfer to Reserves for Capital Requirements	-	-	-	-	-	64,521
% Capital Transfer of Net Profit	-	-	-	-	-	0
Dividends Paid	-	2,475	9,089	22,656	62,086	95,433
Actual Dividend Rate	-	0.010	0.015	0.015	0.020	0.020
Retained Earnings after Capital Transfer and Dividend Payment	750	18,431	54,145	142,308	41	6,120